

**From:** [ULI Education](#)  
**To:** [Kent Smith](#)  
**Subject:** New ULI Online Course - Construction Draws and Rent Roll  
**Date:** Wednesday, July 22, 2015 8:15:40 AM

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Urban Land Institute



**Sign up today for Pro Forma Modeling with Excel: Construction Draws and Rent Roll**

**Pro Forma Modeling with Excel: Construction Draws and Rent Roll**

August 11, 13, 18, and 20, 2015

1:30-3:30 p.m. ET

The second course in the popular four-part series, Pro Forma Modeling with Excel: Construction Draws and Rent Roll focuses on financial modeling and Excel skills. You will learn advanced Excel functions as well as concise spreadsheet construction. At the end of the course, you will have a complete pro-forma model that can be scaled further to include waterfalls, stochastic processes, portfolio analysis, and visual displays of results.

*Can't make a session live? No problem. Registrants can also choose to take this class on-demand, take the class anytime and any place.*

What you will learn:

- Advanced Excel skills required to build a development pro forma for a multifamily project of any size;
- Graphically demonstrate the construction draw;
- Develop the methodology for drawing construction dollars using an S-curve;
- How to quantify project cash flows; and
- Additional components to a development pro forma:
  - Rent roll
  - Construction financing
  - Construction draw
  - Permanent financing
  - Scenario analysis to quantify risk.

Instructor: Roger Staiger – Managing Director, Stage Capital LLC

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**Last Chance: Health Amenities and Real Estate Premiums webinar starts tomorrow.**

**Health Amenities and Real Estate Premiums: Project Examples and Case Studies**

July 23, 2015

1:30-3:30 PM EST

Join us for a webinar on the growing trend of health amenities on communities. Using real-world examples, this session will analyze and discuss potential conflicts, costs, and not least of all the premiums these amenities can generate. Don't miss this unique opportunity to learn first-hand how health can pay real estate dividends.

Attendees will learn:

- Overview of current state of health and the built environment

- Understanding the cost and complexity of incorporating healthy amenities
- How healthy amenities can affect project underwriting
- Marketability of health-related amenities to buyers
- Cost versus value – the return premium of health-related amenities
- Partnerships important to success
- Case Studies

Speakers:

- Ed McHanon, Senior Resident Fellow at ULI
- Jeremy Hudson, Partner and CEO of Specialized Real Estate Group
- Marja Preston, Developer and Consultant of Oranje
- Curt Altig, President/CEO of Builders Capital

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**Special July Offer: Save 50% on these ULI on-demand video workshops!**

For the month of July only, you can save 50% on ULI's on-demand video courses for [Real Estate Development Process: Part 1](#) and [Real Estate Finance 1](#). These introductory courses will give you a firm foundation in real estate development and finance. Whether you are new to the industry or you just want to be better at your job, these on-demand courses will give you the jump start you need. **Use offer code July50 at checkout to save.**



**Learn online at your own schedule with ULI's collection of webinars and workshops.**

ULI's archived webinars and on-demand workshops allow you the freedom to learn at your own pace. Topics include:

- Finance and Investment
- Residential, Commercial and Mixed-Use Development
- Public-Private Partnerships
- Asset Management
- Pro Forma Modeling

**[View a complete listing of online offerings](#)**



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